

# Competitive Landscape for Incentives



### **INCENTIVES LANDSCAPE**

### Incentives used more broadly:

- Tax credits liberally used, including refundable tax credits in target sectors (MI, IN)
- Financing programs
  - Bond financing (MS)
  - Forgivable loans
  - Infrastructure financing
- Withholding tax refund programs (most notable is NC JDIG program, SC Job Development Credit)



### **CURRENT STATE TARGETING TRENDS**

# Other states are pursuing

- Emerging technology sectors including IT
- Alternative energy
- Bioengineering and advanced medical sectors
- Life sciences

# Virginia has strong assets, needs

- Well-defined strategies for emerging markets
- Framework for public/private participants
- Funding commitments



### TARGET SECTOR EXAMPLE

# **Alternative Energy**

- States have balanced consumer-driven and producerbased incentives (PA,TN)
- Some states imposing mandatory renewable energy portfolio standards
- Virginia has voluntary renewable energy purchase goals
- Virginia currently developing energy strategy to define prioritized target sectors



### **EMERGING TECHNOLOGIES**

# States have creative programs for emerging technologies

- Georgia Georgia Research Alliance (≈\$26MM/yr)
- •Ohio Third Frontier (\$700 million in bonds passed in May for 2012-2016)
- •New York Centers for Advanced Technology (≈\$15MM/yr)
- •Pennsylvania Ben Franklin Technology Development Authority (Authorized in 1982, \$100MM+ funding public/private)
- Texas Emerging Technology Fund (\$203 million)



### **RECOMMENDATIONS**

# Create an Emerging Technologies Fund

- Texas ETF structure consistent with other Commonwealth programs
- Consistent with SRI study recommendations (VA Innovation Alliance)
- Consistent long-term funding plan

### **Potential Targets**

### Advanced Manufacturing

- Aerospace
- Nano, composites and biopolymers
- Pharmaceuticals

#### Sciences and Services

- Life sciences, R&D
- IT, Health IT, Data Services
- Computational Technologies

### Energy

- Smart Grid and related technologies
- Alternative and renewable
- Battery and storage technologies

### Other Emerging Technologies

- Diagnostics
- Logistics

### **EMERGING TECHNOLOGIES FUND**

